

ST. LOUIS  
**Construction**  
NEWS AND REVIEW

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**industry shorts**

**Local Printer Beats  
the Dot.coms**

St. Louis-based DigiReprographics USA is beating the dot.coms at their own game. As part of its printing services, the company gives construction teams an internet plan room for soliciting bids, a secure web site for posting documents and changes, and the ability to manage all the documents, changes, and responses involved in any building project.

Unlike the dot.coms, there is no upfront fee or monthly charge for the service, the service is included in their printing charges.

The result is it cuts contractors' costs and speeds communications. And, with today's international collaborations, DigiReprographics can get copies to team members within a day, said co-founder of the company, D. Villacis.

Locally, McCarthy has used the company's services on the Donald Danforth Plant Sciences Center and for projects for the University of Chicago, and Alberici is using them on the Gateway Hotel. Even out-of-town builders are finding the services attractive, however. The St. Louis company will provide web-based bidding for the Kansas City district of the Federal Aviation Administration. It was also used on the new federal courthouse in Omaha, NE, and by Dartmouth University, Villacis said.